



Ballston Spa National Bank

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NEWS RELEASE

Contact: Susan Slovic, VP/Marketing Director
518-363-8628
susan.slovic@bsnb.com

Ballston Spa National Bank
990 State Route 67
Ballston Spa, NY 12020

For Immediate Release

Ballston Spa National Bank Now Open in Latham at 1207 Troy Schenectady Road

BALLSTON SPA, N.Y. – Aug. 18, 2015— Ballston Spa National Bank (BSNB) hosted a ribbon cutting ceremony today at the company's first location in Albany County. The Latham Office, located at 1207 Troy Schenectady Road is the bank's eleventh banking office as well as the first BSNB banking center with an emphasis on serving the business and professional community. Guests joined BSNB President and CEO Chris Dowd for the ceremony.

"As a locally owned community bank, BSNB is excited to support the growing financial needs of the individuals and businesses in this region," said Dowd. "Furthermore, we believe there is an underserved market of small to medium sized businesses within Albany County that are looking for the products, services and high level of customer service that BSNB provides."

The Latham Office specializes in efficient, state-of-the-art commercial banking services and is open Monday through Friday from 9 a.m. to 6 p.m. The branch also provides a 24-hour drive-up ATM for fast cash dispensing as well as the ability to deposit cash and checks. As a full service location, customers have access to commercial and personal banking services, mortgage and consumer loans, as well as trust and investment services. In addition, customers have the option of managing their relationship through the bank's technology-based services – including an online Mortgage Center, Mobile Banking, Online Banking and Cash Management, and Remote Deposit.

ABOUT BALLSTON SPA NATIONAL BANK

Established in 1838, BSNB celebrates more than 175 years of community banking. With just the right combination of personal service and high tech convenience, BSNB offers a wide range of products and services to individuals, families, municipalities, nonprofits and businesses through eleven banking offices located in Ballston Spa, Burnt Hills, Clifton Park, Galway, Greenfield Center, Latham, Malta, Milton, Stillwater and Wilton. BSNB's website can be found at <http://www.bsnb.com>. To become part of BSNB's online community, please visit us at www.facebook.com/YourBSNB or www.twitter.com/BSNB.

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Ballston Spa National Bank celebrated the ribbon cutting for its new office at 1207 Troy Schenectady Road in Latham on Tuesday, Aug. 18, 2015. Among those attending the event were: from left, Jaime Griffen, BSNB relationship manager; Jennifer Norman, BSNB personal banker; Sylvia Anglin, BSNB AVP/business development officer; Matthew Grosso, BSNB business development officer; Mark Eagan, Capital Region Chamber chief executive officer; Tim Blow, BSNB executive vice president/chief financial officer; Paula Mahan, Town of Colonie supervisor; Robert Van Vranken, BSNB and Ballston Spa Bancorp, Inc. chairman of the board; Chris Dowd, BSNB president/chief executive officer; Susan Watson, BSNB and Ballston Spa Bancorp, Inc. board member; Timothy Provost, BSNB and Ballston Spa Bancorp, Inc. vice chairman of the board member; Beth Kayser, BSNB and Ballston Spa Bancorp, Inc. board member; Tom Nolte, Colonie Chamber of Commerce president; Mary Rozak, spokeswoman for Albany County Executive Daniel McCoy; Kate Barry, community liaison representing State Sen. Neil Breslin; and Peggy de Koning, BSNB executive vice president/chief banking officer.

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