

# BALLSTON SPA BANCORP, INC.

## NOTICE OF ANNUAL MEETING OF SHAREHOLDERS

### TO HOLDERS OF SHARES OF COMMON STOCK

**NOTICE IS HEREBY GIVEN** that the 2013 Annual Meeting of Shareholders of Ballston Spa Bancorp, Inc. will be held at the BSNB Corporate Plaza, 990 State Route 67, Ballston Spa, New York, on Thursday, May 9, 2013, at 11:00 a.m. for the purpose of considering and voting upon the following matter:

1. **Election of Directors.** Election of the nominees listed in the Proxy Statement dated April 4, 2013, accompanying the Notice of said meeting.

Management is not aware of any other business that may be properly brought before the Annual Meeting in accordance with the Bylaws of the Corporation.

Only those shareholders of record at the close of business March 15, 2013, shall be entitled to this Notice of Annual Meeting and to vote at the Meeting.

By Order of the Board of Directors dated April 4, 2013.

Timothy E. Blow  
Executive Vice President,  
Corporate Secretary and Chief Financial Officer

### IMPORTANT NOTICE OF INTERNET AVAILABILITY OF PROXY MATERIALS

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The 2012 Annual Report, and the Notice of 2013 Annual Meeting of Shareholders and Proxy Statement may be found at:

[www.bsnb.com/site/about\\_bank\\_profile.asp](http://www.bsnb.com/site/about_bank_profile.asp)



## BALLSTON SPA BANCORP, INC.

### NOTICE OF 2013 ANNUAL MEETING OF SHAREHOLDERS AND PROXY STATEMENT

Thursday, May 9, 2013  
11:00 a.m.  
BSNB Corporate Plaza  
990 State Route 67  
Ballston Spa, NY 12020

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Ballston Spa National Bank is a subsidiary of Ballston Spa Bancorp, Inc.  
General Information (518) 885-6781 • [www.bsnb.com](http://www.bsnb.com)

April 4, 2013

Dear Shareholders:

You are cordially invited to attend the 2013 Annual Meeting of Shareholders of Ballston Spa Bancorp, Inc. Our Annual Meeting will be held at the BSNB Corporate Plaza, 990 State Route 67, Ballston Spa, NY 12020, on Thursday, May 9, 2013 at 11:00 a.m.

The enclosed information includes the Notice of Annual Meeting of Shareholders, a Proxy Statement and the Annual Report for 2012. If you have previously signed up for electronic delivery of our Annual Report, it is now available via our website (www.bsnb.com).

The formal business to be transacted during the Annual Meeting includes a review of our financial performance, followed by the election of Directors. A brief biography of each of our nominated Directors is provided here for your consideration. Also enclosed is a Proxy Form for recording your vote.

Candidates are nominated to serve until the 2014 Annual Meeting and all are current directors of the bank.

Please sign and date the Proxy Form at your earliest convenience and return it in the envelope provided. If you are planning to attend the meeting in person, please contact Mary Knapp at (518) 363-8113.

Sincerely,

Robert E. Van Vranken  
Chairman of the Board

## BALLSTON SPA BANCORP, INC.

### PROXY STATEMENT

As of this date, the number of shares of common stock outstanding and entitled to vote at the Annual Meeting of Shareholders is 742,663. Only those shareholders of record at the close of business on March 15, 2013, shall be entitled to vote.

#### Election of Directors

The persons named below have been nominated for election to serve until the 2014 Annual Meeting of Shareholders. In accordance with the Bylaws, no additional nominations by a shareholder have been received or may be made.

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#### **Robert E. Van Vranken, Esq.**

Mr. Van Vranken is an Attorney with a general practice in Burnt Hills, NY. He was elected to the Board of Directors in 1992 and currently serves as Chairman of the Board. He is the Chair of the Executive and Compensation Committees and a member of the Governance Committee.

Mr. Van Vranken is a Vice President of the Holland Society of New York.

#### **Christopher R. Dowd**

Mr. Dowd is the President/CEO of Ballston Spa National Bank. He was elected to the Board of Directors in 2004, and currently serves as a member of the Executive and Strategic Planning Committees.

Chris is an immediate past-Chair and current board member for the American Red Cross Adirondack/Saratoga Chapter. Chris also serves on the board of the American Red Cross Northeastern New York Region and is a board member and officer with the Independent Bankers Association of New York State.

#### **J. Peter Hansen, DVM**

Dr. Hansen is a retired Veterinarian. He was elected to the Board of Directors in 1985, and currently serves as the Chair of the Trust Committee and is a member of the Technology and Strategic Planning Committees.

Dr. Hansen is a Director on the Ballston Spa Cemetery Board.

#### **Stephen E. Strader, MD**

Dr. Strader is a Physician at Capital Care. He was elected to the Board of Directors in 1998, and currently serves as the Chair of the Technology Committee and is a member of the Examining and Trust Committees.

#### **Timothy J. Provost**

Mr. Provost is a Principal at Sneeringer Monahan Provost Redgrave Title Agency, Inc. He was elected to the Board of Directors in 1999, and currently serves as Vice-Chairman of the Board. He is the Chair of the Governance Committee and is a member of the Examining, Executive, and Compensation Committees.

Mr. Provost is a member of the Board of Trustees of the Saratoga County YMCA and is a member of the Executive Committee of the New York State Land Title Association.

#### **Michael S. Dunn**

Mr. Dunn is a technology consultant. He was elected to the Board of Directors in 2005, and currently serves as a member of the Technology, Governance and Compensation Committees.

#### **Susan M. Watson, CPA**

Ms. Watson is a Certified Public Accountant with an expertise in estate and trust taxation. She is a partner in Watson, Peterson & Company CPAs PLLC. Ms. Watson was elected to the Board of Directors in 2007, and is the Chair of the Strategic Planning Committee and a member of the Examining and Trust Committees.

Ms. Watson is a member of the SCCC Paralegal Advisory Board and the WMHT Planned Giving Advisory Committee. She also sits as a Trustee for the Heritage Home for Women in Schenectady, NY.

#### **Beth A. Kayser, CPA**

Ms. Kayser is a Certified Public Accountant whose practice specializes in the preparation of small business and individual tax returns and financial statements. Ms. Kayser was elected to the Board of Directors in 2011, and is the Chair of the Examining Committee and a member of the Governance and Compensation Committees.

#### **Stephen J. Obermayer, CPA**

Mr. Obermayer is the Chief Financial Officer with BBL Construction Services, LLC and the President of BBL Hospitality, LLC. He is a Certified Public Accountant with experience in the financial services and construction industries. Mr. Obermayer was elected to the Board of Directors in 2012, and currently serves as a member of the Executive, Strategic Planning and Trust Committees.

Mr. Obermayer is a board member for St. Peter's Hospital Foundation and the Capital District YMCA.