## **BALLSTON SPA BANCORP, INC.** NOTICE OF ANNUAL MEETING OF SHAREHOLDERS

### TO HOLDERS OF SHARES OF COMMON STOCK

**NOTICE IS HEREBY GIVEN** that the 2011 Annual Meeting of Shareholders of Ballston Spa Bancorp, Inc. will be held at the Ballston Spa Country Club, Route 67, Ballston Spa, New York, on Thursday, May 5, 2011, at 11:00 a.m. for the purpose of considering and voting upon the following matter:

1. <u>Election of Directors.</u> Election of the nominees listed in the Proxy Statement dated March 31, 2011, accompanying the Notice of said meeting.

Management is not aware of any other business that may be properly brought before the Annual Meeting in accordance with the Bylaws of the Corporation.

Only those shareholders of record at the close of business March 22, 2011, shall be entitled to this Notice of Annual Meeting and to vote at the Meeting.

By Order of the Board of Directors dated March 31, 2011.

Timothy E. Blow Executive Vice President, Corporate Secretary and Chief Financial Officer

## IMPORTANT NOTICE OF INTERNET AVAILABILITY OF PROXY MATERIALS

The 2010 Annual Report, and the Notice of 2011 Annual Meeting of Shareholders and Proxy Statement may be found at:

www.bsnb.com/site/about\_bank\_profile.html



Ballston Spa National Bank is a subsidiary of Ballston Spa Bancorp, Inc. General Information (518) 885-6781 • www.bsnb.com



## **BALLSTON SPA BANCORP, INC.**

# NOTICE OF 2011 ANNUAL MEETING OF SHAREHOLDERS AND PROXY STATEMENT

Thursday, May 5, 2011 11:00 a.m. Ballston Spa Country Club Route 67 Ballston Spa, NY 12020 March 31, 2011

#### Dear Shareholders:

You are cordially invited to attend the 2011 Annual Meeting of Shareholders of Ballston Spa Bancorp, Inc. Our Annual Meeting will be held at the Ballston Spa Country Club, Route 67, Ballston Spa, NY 12020, on Thursday, May 5, 2011 at 11:00 a.m.

The enclosed information includes the Notice of Annual Meeting of Shareholders, a Proxy Statement and the Annual Report for 2010. If you have previously signed up for electronic delivery of our Annual Report, it is now available via our website (www.bsnb.com).

The formal business to be transacted during the Annual Meeting includes a review of our financial performance, followed by the election of Directors. A brief biography of each of our nominated Directors is provided here for your consideration. Also enclosed is a Proxy Form for recording your vote.

Following careful consideration, the Governance Committee of the Board has nominated Beth Ann Kayser, CPA for election to serve until the 2012 Annual Meeting. Ms. Kayser is a Certified Public Accountant whose practice specializes in small business and individual tax preparation. She brings over twenty years of business and professional experience to the Company.

Please sign and date the Proxy Form at your earliest convenience and return it in the envelope provided. If you are planning to attend the meeting in person, please contact Timothy Blow at (518) 363-8641.

Sincerely,

Robert E. Van Vranken Chairman of the Board

## **BALLSTON SPA BANCORP, INC.** PROXY STATEMENT

As of this date, the number of shares of common stock outstanding and entitled to vote at the Annual Meeting of Shareholders is 742,663. Only those shareholders of record at the close of business on March 22, 2011, shall be entitled to vote.

#### **Election of Directors**

The persons named below have been nominated for election to serve until the 2012 Annual Meeting of Shareholders. In accordance with the Bylaws, no additional nominations by a shareholder have been received or may be made.

#### Robert Van Vranken, Esq.

Mr. Van Vranken is an Attorney with a general practice in Burnt Hills, NY. He was elected to the Board of Directors in 1992 and currently serves as Chairman of the Board. He is a Member of the Executive, Governance, and Compensation Committees.

Mr. Van Vranken is a member of the Board of Directors of the Capital Region Theological Center, a not for profit corporation with offices in Albany, NY and is a Vice President of the Holland Society of NewYork.

#### **Christopher Dowd**

Mr. Dowd is the President/CEO of Ballston Spa National Bank. He was elected to the Board of Directors in 2004, and currently serves as a Member of the Executive and Trust Investment Committees.

Mr. Dowd currently serves as the Board Chair of the Adirondack Saratoga Chapter of the American Red Cross. In addition, he serves on the board for the Independent Bankers Association of NY State, the New York Bankers Retirement System, and the American Red Cross of Northeastern NY.

#### J. Peter Hansen, DVM

Dr. Hansen is a retired Veterinarian. He was elected to the Board of Directors in 1985, and currently serves as a Member of the Technology and Trust Investment Committees.

Dr. Hansen is a Director on the Ballston Spa Cemetery Board.

#### **Ronald Harrington**

Mr. Harrington is the Treasurer for Cottrell Paper Company, Inc. He was elected to the Board of Directors in 1988, and currently serves as a Member of the Executive, Trust Investment, and Governance Committees.

#### Stephen Strader, MD

Dr. Strader is a Physician at Capital Care. He was elected to the Board of Directors in 1998, and currently serves as a Member of the Examining, Technology, and Governance Committees.

#### **Timothy Provost**

Mr. Provost is a Principal at Sneeringer Monahan Provost Redgrave Title Agency, Inc. He was elected to the Board of Directors in 1999, and currently serves as Vice-Chairman of the Board. He is a member of the Examining, Executive, Governance and Compensation Committees.

Mr. Provost is a Member of the Board of Trustees of the Saratoga County YMCA and is a Member of the Executive Committee of the New York State Land Title Association.

#### **Michael Dunn**

Mr. Dunn is a Vice President with the Hearst Corporation. He was elected to the Board of Directors in 2005, and currently serves as a Member of the Technology and Compensation Committees.

#### Susan Watson, CPA

Ms. Watson is a Certified Public Accountant with an expertise in estate and trust taxation. She is a partner in Watson, Peterson & Company CPAs PLLC. Ms. Watson was elected to the Board of Directors in 2007, and currently serves as a Member of the Examining and Trust Committees.

Ms. Watson is a Member of the SCCC Paralegal Advisory Board and the WMHT Planned Giving Advisory Committee. She also sits as a Trustee for the Heritage Home for Women in Schenectady, NY.

#### Beth Ann Kayser, CPA

Ms. Kayser is a Certified Public Accountant whose practice specializes in the preparation of small business and individual tax returns and financial statements.

Ms. Kayser is a board member of the Schenectady County Community Business Center.