Member FDIC

## John Bove Jr. Mechanicville Self Storage



## To Build, or Not to Build.

I was diversifying my business, but I had a problem. My new self-storage facility could not be constructed in three phases as I had planned. My options for building were: All or nothing! When I approached the bigger banks for help, they did the calculations and said, "Sorry, no thanks". I was still committed to moving forward, but I needed someone who could see the bigger picture.

Solution: BSNB

**BSNB** is a local bank that shared my vision and supported my plans. After one meeting, I had my construction loan with the terms that fit my needs.

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Ballston Spa National Bank

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