

OUR ECONOMY RELIES ON THE SUCCESS OF LOCAL BUSINESSES... AND THAT'S THE BUSINESS OF BSNB!

Kurt Jaeger & Tom Flynn  
Jaeger & Flynn Associates, Inc.



## Partners in Growth.

Jaeger and Flynn clients appreciate the customized approach we take in meeting their individual insurance and employee benefit needs. This approach demands that we pay close attention to the ever-changing realities associated with the growth of their businesses. We sought the same qualities when looking for a financial partner.

### Solution: BSNB

BSNB has helped with every stage of our growth. First, they provided us with a mortgage to facilitate our Glens Falls expansion. Then, as we continued to grow, they saved us time and effort with a customized remote deposit and cash-management system. We agree, that to succeed, it's not the size of the bank you partner with, it's their ability to listen and respond.

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